

## Virginia Tech | FIRST DESTINATION after undergraduate degree

### EMPLOYERS most-named by graduates who reported first destination as employed.

Career & Professional Development asks all grads for first destination; self-report open seven months, through six months after commencement.

2016-2017	2015-2016	2014-2015	2013-2014
>900 employer orgs Response rate=69% Employed=56% N=2196	>800 employer orgs Response rate=62% Employed=54% N=1976	>600 employer orgs Response rate=58% Employed=40% N=1309	>1000 employer orgs Response rate=60% Employed=60% N=1950
62 employers account for 40% of employed respondents	39 employers account for 32% of employed respondents	32 employers account for 29% of employed respondents	44 employers account for 32% of employed respondents
<b>Did not name employer: 5.9% N=129</b>	<b>Did not name employer: 10% N=201</b>	<b>Did not name employer: 21% N=277</b>	<b>Did not name employer: 7.7% N=151</b>
Accenture (N=55; 2.7%) U.S. Army (N=47; 2.3%) Deloitte (43; 2.1%) U.S. Navy (35; 1.7%) U.S. Air Force (34; 1.7%) KPMG (31) Capital One (29) Virginia Tech (28) Lockheed Martin (24) Amazon (21) Booz Allen Hamilton (20) IBM (20) General Motors (19) GE (17) PricewaterhouseCoopers (17) U.S. Marine Corps (17) Northrop Grumman (16) Ernst & Young (15) General Dynamics (14) Grant Thornton LLP (11) Whiting-Turner (11) CGI (10) Freddie Mac (10) Insight Global (10) Marriott (10) Peace Corps (10) Appian (8), BDO (8) Bowman Consulting (8), Cognizant (8) Newport News Shipbuilding (8) PepsiCo (8), WestRock (8) AmeriCorps (7), Dewberry (7), Ford (7) Ingersoll-Rand (7), Kimley-Horn & Assoc (7), Norfolk Naval Shipyard (7) Pratt & Whitney (7) U.S. Naval Air Systems Command (NAVAIR) (7) U.S. Naval Sea Systems Command (NAVSEA) (7) Altria Group (6), Boeing (6) Hensel Phelps Construction (6) HITT Contracting Inc. (6) Kearney & Co (6), memoryBlue (6) Microsoft (6), Pfizer, Inc. (6) Textron (6), U.S. Dept of Defense (6) AECOM (5), BIT Systems (5) Ferguson Enterprises, Inc. (5) Johns Hopkins U. Applied Physics Lab (5) MITRE Corporation (5), Optum (5) ScribeAmerica (5), Smithfield (5) U.S. Naval Surface Warfare Center (NSWC) (5), Vanguard (5)	Deloitte (N=54, 3.1%) Accenture (N=37; 2.1%) U.S. Army (35; 2%) U.S. Navy (27) U.S. Air Force (26) Virginia Tech (25) KPMG (23) Capital One (22) Ernst & Young (21) PricewaterhouseCoopers (20) Lockheed Martin (19) Amazon (19) IBM (17) General Motors (16) U.S. Naval Sea Systems Command (NAVSEA) (16) U.S. Naval Air Systems Command (NAVAIR) (14) Booz Allen Hamilton (11) CGI (10) U.S. Marine Corps (10) Altria Group (9) Boeing (8) Cognizant (8) Dewberry (8) GEICO (8) Ford (7) GE (7) Honeywell (7) Insight Global (7) Target (7) CapTech (6) Cvent (6) Grant Thornton LLP (6) Kimley-Horn and Associates (6) U.S. Naval Surface Warfare Center (NSWC) (6) Appian (5) Freddie Mac (5) Smithfield Foods (5) Teach for America (5) Timmons Group (5)	Deloitte (N=34, 2.73%) Accenture (N=22, 1.76%) U.S. Army (20, 1.6%) U.S. Air Force (18) Capital One (17) Amazon (14) Booz Allen Hamilton (15) Ernst & Young (13) KPMG (13) U.S. Navy (13) GE (12) PricewaterhouseCoopers (12) Booz Allen Hamilton (9) IBM (8) Lockheed Martin (8) Marriott (8) Boeing (7) Ferguson Enterprises (7) U.S. Marine Corps (7) U.S. Naval Air Systems Command = NAVAIR (7) <b>Virginia Tech (7)</b> Cotton & Company LLP (6) Epic Systems (6) Ford (6) Grant Thornton LLP (6) McGladrey & Pullen LLP, CPA (6) Microsoft (6) PepsiCo (6) Dewberry (5) Epic (5) Freddie Mac (5) General Motors (5) Teach for America (5)	Virginia Tech (N=52; 2.69%) Accenture (N=35, 1.8%) Deloitte (N=31, 1.6%) U.S. Army (30, 1.6%) Amazon (17) Booz Allen Hamilton (15) GE (15) Teach For America (15) PricewaterhouseCoopers (14) Boeing (13) General Motors (12) U.S. Navy (12) Whiting-Turner (12) IBM (11) KPMG (11) U.S. Air Force (11) CGI (10) Altria Group (9) AmeriCorps (9) Capital One (9) Lockheed Martin (9) Microsoft (9) Norfolk Naval Shipyard (9) Walt Disney (9) Ernst & Young (8) Ferguson Enterprises (8) Ford (8) U.S. Marine Corps (8) Peace Corps (7) Baker Hughes (6) EY (6) Kimley-Horn & Assoc. (6) Modea (6) Norfolk Southern (6) Saudi Aramco (6) Schlumberger (6) U.S. Patent and Trademark Ofc (6) White Lodging (6) Baker Tilly (5) Cognizant (5) Cummins (5) Cvent (5) Epic (5) Exxon Mobil (5) FedBid (5) General Dynamics (5) NVR Inc. (5) Target (5) U.S. NAVAIR (5) U.S. NAVSEA (5) Wells Fargo (5)

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### EMPLOYERS most-named by graduates who reported first destination as employed.

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2012-2013	2011-2012	2010-2011	2009-2010	2008-2009
>900 employer orgs Response rate=60% Employed=52% N=1713	>800 employer orgs Response rate=57% <b>Employed=55%</b> N=1645	>900 employer orgs Response rate=57% <b>Employed=53%</b> N=1664	>800 employer orgs Response rate=63% <b>Employed=49%</b> N=1585	>900 employer orgs Response rate=69% <b>Employed=50%</b> N=1771
47 employers account for 37% of employed respondents	49 employers account for 28% of employed respondents	42 employers account for 25% of employed respondents	30 employers account for 23% of employed respondents	33 employers account for 24% of employed respondents
<b>Did not name employer: 8.2% N=136</b>	<b>Did not name employer: 9.4% N=154</b>	<b>Did not name employer: 9.9% N=159</b>	<b>Did not name employer: 12.3% N=196</b>	<b>Did not name employer: 10.96% N=185</b>
Virginia Tech (N=43; 2.58%) Deloitte (N=25) Accenture (23) U.S. Army (22) CGI (21) GE (17) U.S. Navy (16) Cvent (14) Microsoft (14) U.S. Marine Corps (14) Ernst & Young (13) Teach For America (12) U.S. Air Force (12) Amazon (10) FedBid (10) IBM (10) DuPont (9) Ferguson Enterprises (9) Freddie Mac (9) KPMG (9) Fidelity Investments (8) Lockheed Martin (8) NVR, Inc. (8) Boeing (7) Capital One (7) Honeywell (7) PricewaterhouseCoopers (7) Walt Disney (7) Altria Group (6) Booz Allen Hamilton (6) Cargill (6) Kiewit (6) Norfolk Southern (6) Whiting-Turner (6) American Infrastructure (5) Ameriprise Financial (5) BIT Systems (5) Century Concrete, Inc. (5) General Motors (5) Kohl's (5) Pratt & Whitney (5) Schneider Electric (5) Smithfield Packing Company (5) Target (5) U.S. Forest Service (5) Vanguard (5) Wells Fargo (5)	Deloitte (N=28, 1.7%) Virginia Tech (N=26, 1.57%) Accenture (23) U.S. Army (20) Capital One (18) Teach for America (17) U.S. Navy (17) Amazon (15) Walt Disney (14) Ernst & Young (13) IBM (13) GE (12) Booz Allen Hamilton (11) Boeing (10) Cvent (10) KPMG (10) U.S. Air Force (10) Whiting-Turner (10) Kohl's (9) Marriott (9) Cummins (8) Huntington Ingalls, Newport News Shipbuilding (8) PricewaterhouseCoopers (9) Campus Crusade for Christ (7) CGI (7) Freddie Mac (7) Microsoft (7) Altria Group (6) AmeriCorps (6) Lockheed Martin (6) Northrop Grumman (6) Vanguard (6) Altec Industries (5) Babcox & Wilcox (5), Bechtel (5) Carilion Clinic (5) Cisco Systems (5), Citigroup (5) Clark Construction (5) Cognizant (5), FedBid (5) Honeywell (5), Hospira (5) immixGroup (5) Manhattan Associates (5) U.S. Marine Corps (5) U.S. Patent and Trademark Office (5) Volvo (5) Whitman, Requardt & Assoc (5)	Virginia Tech (N=36, 2.25%) Deloitte (20) U.S. Air Force (20) U.S. Army (20) U.S. Navy (18) Capital One (17) GE (16) IBM (13) Teach For America (12) CGI (11) KPMG (11) Whiting-Turner (11) Accenture (10) Marriott (10) AmeriCorps (9) Cognizant (9) DuPont (9) Ernst & Young (9) PricewaterhouseCoopers (9) Boeing (8) Intrexon Corporation (8) Target (8) Bechtel (7) Microsoft (7) Tennessee Valley Authority (7) U.S. Marine Corps (7) Freddie Mac (6) Schlumberger (6) U.S. Naval Surface Warfare Cntr (6) Booz Allen Hamilton (5) Bowman Consulting (5) FedBid (5) Ferguson Enterprises (5) General Dynamics (5) Grant Thornton LLP (5) Huntington Ingalls Industries (5) Kohl's (5) Nielsen Company (5) Peace Corps (5) PPD (Pharmaceutical Prod Dev) (5) SRA International, Inc. (5) Volvo (5)	U.S. Air Force (N=35; 2.2%) U.S. Navy (27) U.S. Army (25) Virginia Tech (25) Northrop Grumman (18) Accenture (17) IBM (15) CGI (14) Freddie Mac (14) Lockheed Martin (14) Deloitte (13) PricewaterhouseCoopers (13) Teach For America (13) Cvent (12) U.S. Marine Corps (12) GE (9) KPMG (9) Bozzuto (8) Marriott (8) Ernst & Young (7) Norfolk Naval Shipyard (7) U.S. Defense Contr Audit Agency (7) Altec Industries (6) Booz Allen Hamilton (6) Capital One (6) Nielsen Company (6) SAIC (6) DuPont (5) Target (5) U.S. Naval Surface Warfare Cntr (5)	U.S. Army (N=39; 2.3%) U.S. Navy (36) Virginia Tech (32) Northrop Grumman (19) Lockheed Martin (18) Freddie Mac (17) Booz Allen Hamilton (15) Marriott (15) U.S. Air Force (15) U.S. Marine Corps (14) Deloitte (13) Teach for America (13) Accenture (11) AmeriCorps (9) Campus Crusade Christ (9) U.S. Natl Geosp-Intel Agency (9) U.S. Naval Surface Warfare Cntr (9) CGI (8) KPMG (8) Clark Construction (7) Ernst & Young (7) General Dynamics (7) PricewaterhouseCoopers (7) U.S. Dept of Defense (7) U.S. Gen Services Admin (7) Cvent (6) GE (6) IBM (6) Norfolk Naval Shipyard (6) U.S. Dept of Homeland Security (6) U.S. Fed Govt (6) U.S. Naval Facilities Engr Cmnd (6) Whiting-Turner (6)

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2007-2008	2006-2007	2005-2006	2004-2005	2003-2004
>1000 employer orgs Response rate=69% <b>Employed=59%</b> N=2013	>1000 employer orgs Response rate=73.7% <b>Employed=59%</b> N=2046	>700 employer orgs Response rate=59% <b>Employed=53%</b> N=1582	>800 employer orgs Response rate=56% <b>Employed=55%</b> N=1359	>700 employer orgs Response rate=56% <b>Employed=48%</b> N=1208
37 employers account for 32% of employed respondents	48 employers account for 27% of employed respondents	26 employers account for 19% of employed respondents	26 employers account for 22% of employed respondents	21 employers account for 20% of employed respondents
<b>Did not name employer: 8.2% N=160</b>	<b>Did not name employer: 8.45% N=173</b>	<b>Did not name employer: 13.1% N=208</b>	<b>Did not name employer: 4.4% N=60</b>	<b>Did not name employer: 3.2% N=39</b>
(In parentheses: number of graduates who reported that employer)				
GE (N=28; 1.4%) U.S. Army (28; 1.4%) Northrop Grumman (26) Lockheed Martin (25) <b>Virginia Tech (25)</b> U.S. Air Force (24) U.S. Navy (24) Accenture (22) U.S. Marine Corps (20) IBM (19) Deloitte (17) BearingPoint (13) Freddie Mac (13) U.S. Pat & Trademark (13) KPMG (12) Marriott (12) Booz Allen Hamilton (11) Cvent (10) Wachovia (10) SAIC (9) ExxonMobil (8) Whiting-Turner (8) Navigant Consulting (7) BB&T (6) Bechtel (6) Danaher Motion (6) Dominion (6) Dominion Power (6) Ernst & Young (6) PricewaterhouseCoopers (6) Rockwell Collins (6) Siemens (6) Sprint (6) Teach for America (6) U.S. Dept of Defense (6) U.S. Naval Fac Engr Cmnd(6) U.S. Naval Sea Sys. Cmnd (6)	<b>Virginia Tech (N=37; 1.9%)</b> U.S. Navy (33) Northrop Grumman (29) U.S. Army (29) Accenture (22) GE (18) U.S. Air Force (18) Lockheed Martin (15) Booz Allen Hamilton (14) IBM (14) KPMG (13) PricewaterhouseCoopers (13) U.S. Marine Corps (13) Boeing (12) Ferguson Enterprises (12) Wachovia (12) U.S. Dept of Defense (11) Marriott (10) Navigant Consulting (9) U.S. Naval Sea Sys. Cmnd (9) U.S. Naval Surf. War. Ctr (9) Deloitte (8) Enterprise Rent-A-Car (8) Ernst & Young (8) Freddie Mac (8) Newell Rubbermaid (8) U.S. Naval Air Sys. Cmnd (8) Altec (7); BB&T (7); BearingPoint (7); Bechtel (7); CGI (7); General Motors (7); Microsoft (7); Peace Corps (7); Timmons Grp (7). Ameriprise (6); BAE Systems (6); Campus Crusade for Christ (6); Covance (6); Grant Thornton (6); Intrexon (6); Philip Morris (6); PPD (Pharmaceutical Prod Dev) (6); Rockwell Collins (6); Siemens (6); Target (6); Webmail.us (6).	Lockheed Martin (N=22; 1.5%) Northrop Grumman (19) NVR, Inc. (18) PricewaterhouseCoopers (16) <b>Virginia Tech (15)</b> Wachovia (15) Accenture (14) Ferguson Enterprises (14) GE (13) U.S. Air Force (13) U.S. Navy (13) IBM (12) U.S. Army (12) Booz Allen Hamilton (11) Peace Corps (11) BearingPoint (10) KPMG (10) Bechtel (9) Boeing (8) U.S. Naval Air Sys. Cmnd (7) Capital One (6) Deloitte (6) Marriott (6) Target (6) U.S. Naval Surf. War. Ctr (6) U.S. Pat. & Trademark Ofc (6)	Northrop Grumman (N=28; 2.3%) GE (17) <b>Virginia Tech (17)</b> Accenture (16) CGI-AMS (14) IBM (14) NVR, Inc. (14) Ferguson Enterprises (13) Lockheed Martin (12) PricewaterhouseCoopers (12) U.S. Navy (12) Booz Allen Hamilton (11) BearingPoint (10) Deloitte (10) SAIC (9) U.S. Pat & Trademark Ofc (9) Covance (8) Ernst & Young (8) General Dynamics (8) Marriott (8) Freddie Mac (7) U.S. Air Force (7) U.S. Army (7) U.S. Gen. Services Admin (7) AmeriCorps (6) KPMG (6)	Northrop Grumman (N=34; 2.9%) Lockheed Martin (20) CGI-AMS (18) IBM (16) U.S. Army (14) Ferguson Enterprises (13) Booz Allen Hamilton (12) Accenture (11) Enterprise Rent-A-Car (10) KPMG (9) PricewaterhouseCoopers (9) <b>Virginia Tech (9)</b> U.S. Naval Surf. War. Ctr (8) Deloitte (7) NVR, Inc. (7) SAIC (7) Hyatt (6) Johnson Controls (6) Marriott (6) Peace Corps (6) U.S. Dept of Defense (6)

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